



## **FOR IMMEDIATE RELEASE**

### **News Release**

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## **FairPoint Launches Construction Solutions for Wholesale Customers**

**CHARLOTTE, N.C. (October 8, 2015)** – FairPoint Communications, Inc. (NASDAQ: FRP), northern New England’s leading wholesale telecommunications provider, today announced the launch of Construction Solutions for its wholesale customers.

FairPoint’s Construction Solutions for wholesale customers include providing small cell construction and custom cellular locations, structured cabling and inside wiring, construction project management and custom-built network solutions. Whether it is a demarc extension, a new fiber design build, or a site survey, FairPoint will act as a single project manager of all deliverables and vendors.

“We know each wholesale customer has unique network and construction needs,” said Tony Tomae, FairPoint Executive Vice President and Chief Revenue Officer. “With many years of experience providing high-bandwidth front-haul and back-haul services, approximately 17,000 route miles of directly owned and operated fiber in northern New England, our experienced local workforce, and long-time vendor relationships, we are uniquely positioned to provide turnkey construction solutions to our customers.”

FairPoint owns and manages the largest Ethernet network in northern New England and provides wholesale customers access to more than 100,000 businesses in Maine, New Hampshire and Vermont. It also offers extended connectivity into Boston and New York City. As a result, FairPoint can create attractively packaged and priced solutions at all current and proposed standard and non-standard customer premise locations.

“As a network service provider, it’s our job to know how to build, improve and maintain networks and the equipment that supports them,” said Chris Alberding, FairPoint Vice President of Product Management. “We will now put this expertise to work for our wholesale customers by offering to plan, coordinate, install and maintain their network connections. Since 2011, we have completed – on time – more than 1,100 fiber-to-the-tower macro tower builds. This feat is just one testament to our skills managing complex projects and large teams.”

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FairPoint's Wholesale team will be available at the COMPTTEL PLUS Fall 2015 Convention & EXPO from October 19-21, 2015, at the San Francisco Marriott Marquis. To schedule a time to meet with FairPoint at the event, please contact your wholesale account manager or visit [www.fairpoint.com/wholesale](http://www.fairpoint.com/wholesale).

### **About FairPoint Communications, Inc.**

FairPoint Communications, Inc. (Nasdaq: FRP) provides advanced data, voice and video technologies to single and multi-site businesses, public and private institutions, consumers, wireless companies and wholesale re-sellers in 17 states. Leveraging an owned, fiber-core Ethernet network — with more than 20,000 route miles of fiber, including approximately 17,000 route miles of fiber in northern New England — FairPoint has the network coverage, scalable bandwidth and transport capacity to support enhanced applications, including the next generation of mobile and cloud-based communications, such as small cell wireless backhaul technology, voice over IP, data center colocation services, managed services and disaster recovery. For more information, visit [www.FairPoint.com](http://www.FairPoint.com).

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