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News Release

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FairPoint Communications Releases White Paper on Advanced Technology Services

New White Paper Discusses How Government Agencies and Educational Institutions Can Use Next Generation Technology Services to Create Greater Value

Charlotte, N.C. (December 2, 2015) – [FairPoint Communications, Inc.](#) (Nasdaq: FRP), a leading provider of advanced communications technology in northern New England, has released its latest customer resource on advanced technology services. Titled, "[Using Next Generation Technology Services to Solve IT Budget Challenges](#)," the new white paper discusses how government and education institutions can leverage technology to create greater value for their organizations and the people they serve.

"Many organizations face budget constraints, especially government and education entities," said Karen Romano, FairPoint Communications' Vice President of Government and Education Sales. "But that doesn't necessarily mean these organizations have to forego innovation and access to advanced technologies. In fact, increased financial pressures should increase an organization's interest in leveraging technology."

FairPoint Communications' most recent customer resource discusses how data, voice, data center, managed IT and professional services can actually reduce IT spending by decreasing capital expenditures, improving productivity and streamlining operations.

"Forward-thinking IT managers in government and education organizations are considering how their current network and communications technologies will affect costs, service levels, innovation, productivity, security and transparency initiatives over time," said Romano.

To download the new technology services white paper or to request a call from a local FairPoint account manager, visit the company's website at www.fairpoint.com/solving-IT-budget-challenges.

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About FairPoint Communications, Inc.

FairPoint Communications, Inc. (Nasdaq: FRP) provides advanced data, voice and video technologies to single and multi-site businesses, public and private institutions, consumers, wireless companies and wholesale re-sellers in 17 states. Leveraging an owned, fiber-core Ethernet network – with more than 20,000 route miles of fiber including approximately 17,000 route miles of fiber in northern New England – FairPoint has the network coverage, scalable bandwidth and transport capacity to support enhanced applications, including the next generation of mobile and cloud-based communications, such as small cell wireless backhaul technology, voice over IP, data center colocation services, managed services and disaster recovery. For more information, visit www.FairPoint.com.

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