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News Release

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FairPoint Communications Releases New Content on Hosted PBX Solution

New Case Study Discusses How One Organization Replaced an On-Premise PBX at 1/5 the Cost

Charlotte, N.C. (July 30, 2015) – [FairPoint Communications, Inc.](http://www.fairpoint.com) (Nasdaq: FRP), a leading provider of advanced communications technology in northern New England, has released its latest customer resource on its Hosted Private Branch Exchange (Hosted PBX) solution. Titled “Maine Theater Replaces PBX at 1/5 the Cost,” the new case study discusses how nonprofit organization Maine State Music Theatre leveraged FairPoint’s Hosted PBX.

The topics covered include:

1. The theater’s business challenges resulting from the existing on-premise PBX
2. The Hosted PBX solution FairPoint implemented
3. The Hosted PBX benefits the theater leveraged to transform their customer service

Hosted PBX, a cloud-based voice service from FairPoint, uses the company’s Ethernet network to provide a feature-rich phone system to small, medium or large businesses. Hosted PBX eliminates the cost and effort involved with installing an on-site, customer-owned system.

“During previous peak seasons, the Maine State Music Theatre’s outdated phone system could not keep up with the high box office call volumes,” said Barbara Whidden, Development Director, Maine State Music Theatre. “FairPoint was able to provide the phones and our network connection at a price that was right for us. We have so many more options with FairPoint’s Hosted PBX, and it’s user friendly.”

“Working with Maine State Music Theatre, we were able to meet their technology and budget requirements while bringing them a state-of-the-art cloud solution for their business,” said FairPoint Communications Vice President of Product Management Chris Alberding. “We were proud to bring a turnkey voice and data solution to the theater to help them best utilize their technology and resources, and look forward to helping other businesses make the most out of their resources as well.”

To download the Maine State Music Theatre case study or to request a call from a local FairPoint account manager, interested parties can visit the company’s website by clicking this [link](#).

About FairPoint Communications, Inc.

FairPoint Communications, Inc. (Nasdaq: FRP) provides advanced data, voice and video technologies to single and multi-site businesses, public and private institutions, consumers, wireless companies and wholesale re-sellers in 17 states. Leveraging an owned, fiber-core Ethernet network – with more than 20,000 route miles of fiber including approximately 17,000 route miles of fiber in northern New England – FairPoint has the network coverage, scalable bandwidth and transport capacity to support enhanced applications, including the next generation of mobile and cloud-based communications, such as small cell wireless backhaul technology, voice over IP, data center colocation services, managed services and disaster recovery. For more information, visit www.FairPoint.com.

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