



FOR IMMEDIATE RELEASE

News Release

FairPoint Communications Contact:

Angelynn Beaudry

207-210-3079

aamores@fairpoint.com

Telecom advanced product strategist veteran joins FairPoint Communications

Greg Ross to lead company's Product Management team

MANCHESTER, N.H. (July 28, 2016) – FairPoint Communications, Inc. (Nasdaq: FRP), a leading provider of advanced communications technology in northern New England, recently appointed Greg Ross to the role of Vice President of Product Management within its Revenue organization.

Greg brings to FairPoint more than 15 years of business-to-consumer and business-to-business experience in more than 20 global markets, developing and executing comprehensive product strategies. His telecommunications experience includes broadband, landline, mobile, VoIP, data, cloud services, value-added services and Wi-Fi.

"With his proven record of growing sales and revenues, gaining improved service competitiveness, and leading successful product roadmaps and go-to-market plans from business case development to profitability, I am confident Greg will be a tremendous leader of our product management team," said Executive Vice President of Revenue and External Affairs Peter Nixon.

Greg will be based out of FairPoint's 770 Elm Street office in Manchester, New Hampshire and will be responsible for the strategy, planning and lifecycle management of FairPoint's advanced and legacy products.

Prior to joining FairPoint, Greg led his own consultancy firm in Florida where he managed product responsibilities for various telecom clients, among others. Before that, he was the Regional Head of Products for Business Solutions, Broadband and Fixed Line for Cable & Wireless Communications, LLC, a voice, data, and IP services provider in the Caribbean.

He has a bachelor's of business administration in marketing and finance from Dalhousie University in Halifax, Canada and a baccalaureate in economics from Lycée Emile Zola in Châteaudun, France.

About FairPoint Communications, Inc. FairPoint Communications, Inc. (Nasdaq: FRP) provides advanced data, voice and video technologies to single and multi-site businesses, public and private institutions, consumers, wireless companies and wholesale re-sellers in 17 states. Leveraging an owned, fiber-based Ethernet network — with more than 21,000 route miles of fiber, including approximately 17,000 route miles of fiber in northern New England — FairPoint has the network coverage, scalable bandwidth and transport capacity to support enhanced

applications, including the next generation of mobile and cloud-based communications, such as small cell wireless backhaul technology, voice over IP, data center colocation services, managed services and disaster recovery. For more information, visit www.FairPoint.com.

###